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**GSA**

GSA Federal Supply Service

# GWAC

 THE KEYSTO SUCCESS

# 101

Federal Recycling Program  Printed on Recycled Paper





# WELCOME!

## And congratulations on becoming a part of the GSA GWAC Team!

The competition for GWACs is fierce. Are you ready to be an outstanding GSA GWAC partner? We are all dedicated to serving our customers. As GSA's partner, there are many things you will need to know. GSA presents these keys to help you be successful.

In the next few pages, we will show you how to:

- Understand your obligations and recognize opportunities offered under your GWAC contract;
- Be a quality GSA GWAC partner;
- Market your company to targeted government customers;
- Report sales and remit the Contractor Access Fee (CAF) and meet your other reporting requirements; and
- Keep your contract current.

We encourage you to review your contract for complete details. It contains all the tools you will need to succeed.

For questions or comments  
regarding this guide,  
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